

TENNESSEE COVID-19 RESEARCH & INSIGHTS 9.28.2020





TRAVEL RESEARCH PARTNERS

IMPACT & FORECASTING



\$ SOJERN











SENTIMENT

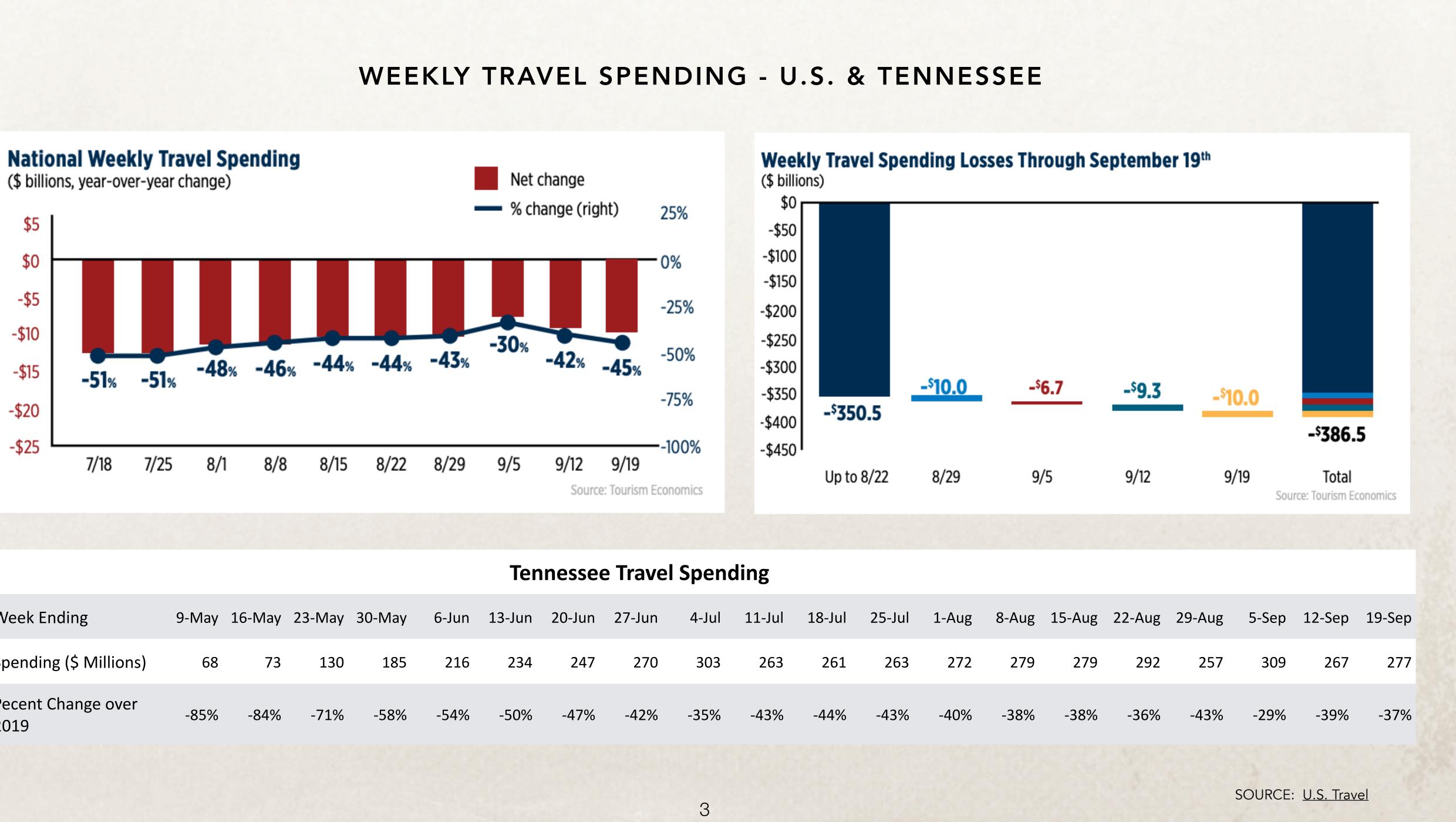
The Harris Poll Harris Insights & Analytics LLC, A Stagwell Company

CONSUMER BEHAVIOR







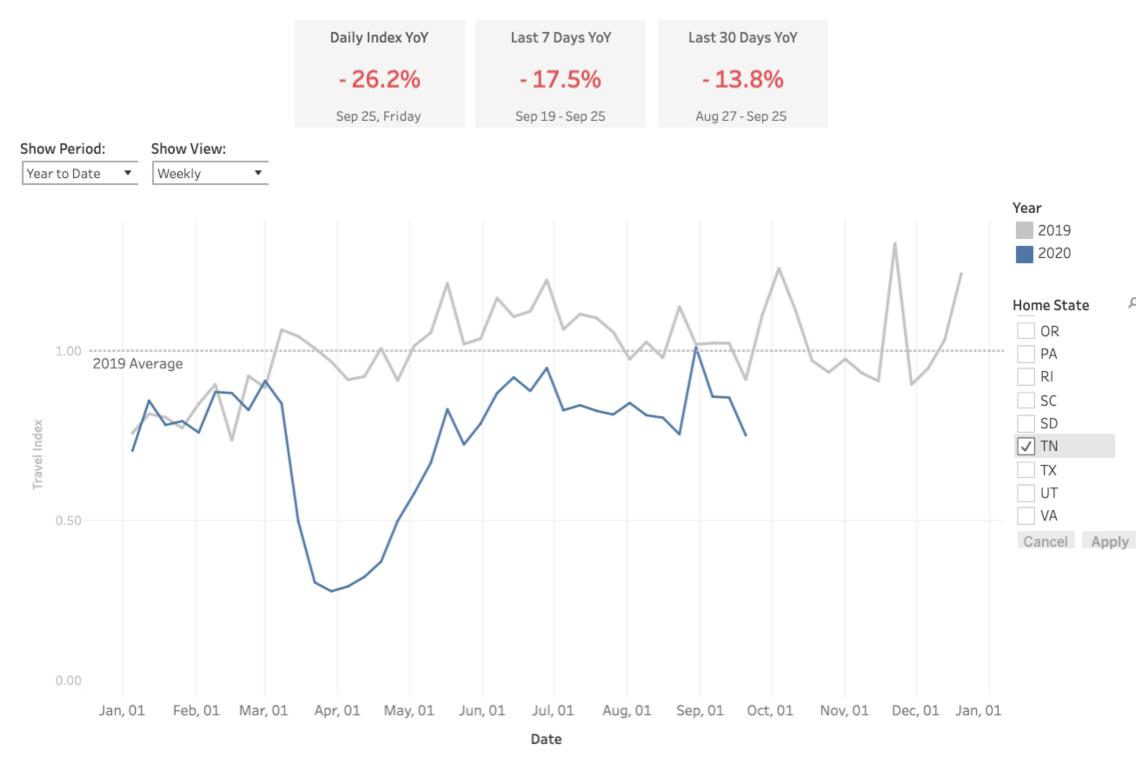


Tennessee Travel Spending																				
Week Ending	9-May	16-May	23-May	30-May	6-Jun	13-Jun	20-Jun	27-Jun	4-Jul	11-Jul	18-Jul	25-Jul	1-Aug	8-Aug	15-Aug	22-Aug	29-Aug	5-Sep	12-Sep	19
Spending (\$ Millions)	68	73	130	185	216	234	247	270	303	263	261	263	272	279	279	292	257	309	267	
Pecent Change over 2019	-85%	-84%	-71%	-58%	-54%	-50%	-47%	-42%	-35%	-43%	-44%	-43%	-40%	-38%	-38%	-36%	-43%	-29%	-39%	

TENNESSEE HOME STATE WEEKLY TRAVEL INDEX DOWN -17.5% OVER THE PREVIOUS WEEK (9/19-9/25)

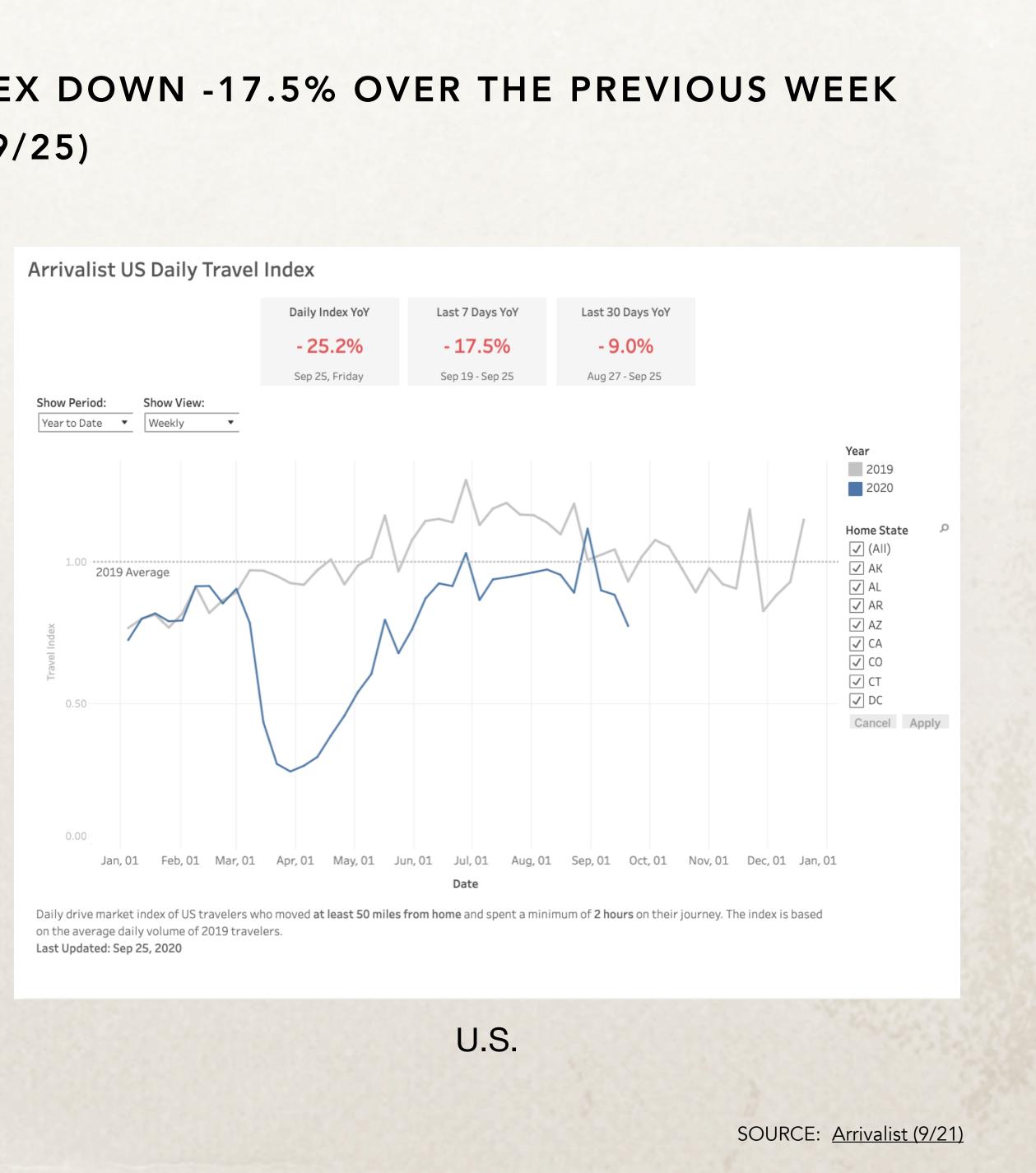
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Arrivalist US Daily Travel Index

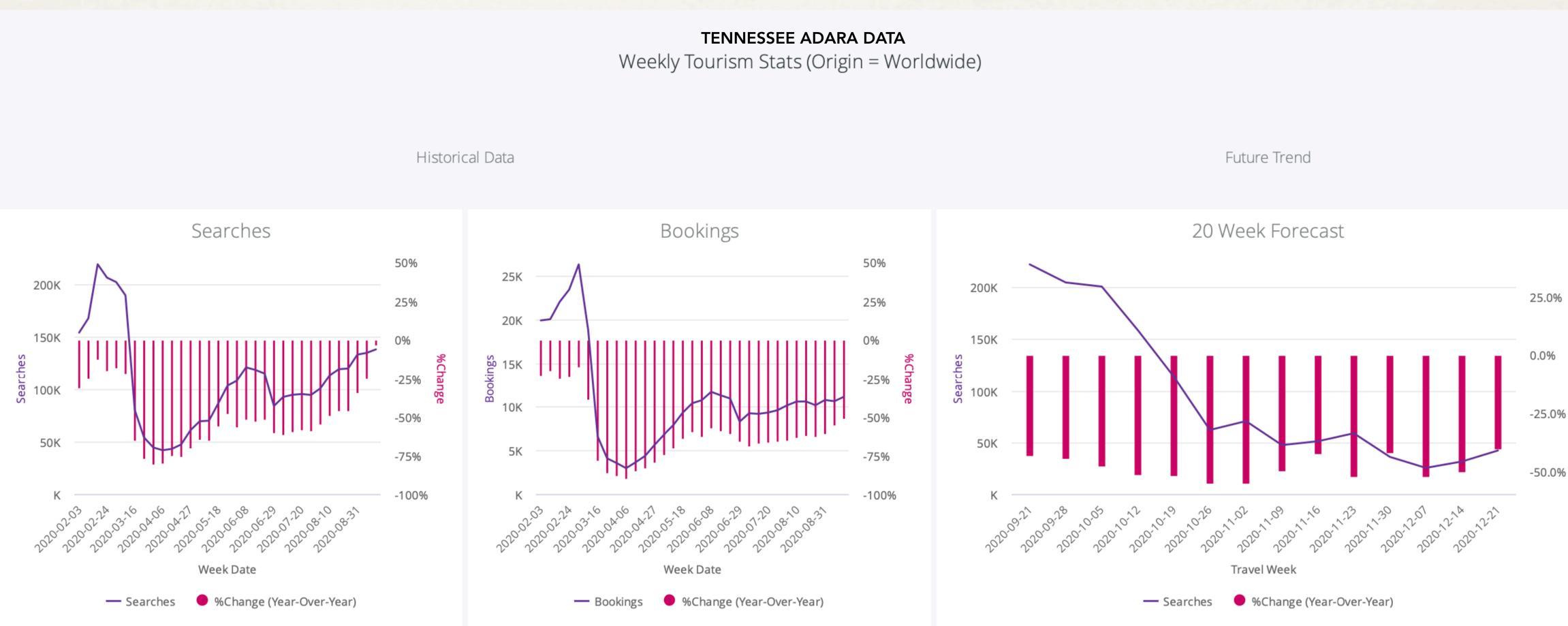


Daily drive market index of US travelers who moved at least 50 miles from home and spent a minimum of 2 hours on their journey. The index is based on the average daily volume of 2019 travelers. Last Updated: Sep 25, 2020

Tennessee



TENNESSEE WAS IN THE GROUP OF 14 STATES UP ACROSS THE BOARD IN ALL THREE CATEGORIES (HOTEL SEARCHES, HOTEL BOOKINGS, FORECASTED HOTEL SEARCHES) WEEK-OVER-WEEK.



SOURCE: ADARA



OVERALL PERCEPTIONS OF TRAVEL'S SAFETY REMAIN AT THE LOWEST LEVELS THEY HAVE BEEN DURING THE PANDEMIC.

PERCEIVED SAFETY OF TRAVEL ACTIVITIES (WAVE 28)

Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: Wave 28 data. All respondents, 1,200 completed surveys. Data collected Sep 18-20, 2020)

Traveling on a cruise line Traveling by bus or motor coach on a group tour Intercity bus travel Attending a conference or convention Attending a performance Sporting events - Large venue Go to a casino Traveling outside the United States Train travel (intercity travel - e.g., AMTRAK) Sporting events - Small venue Traveling in a taxi/Uber/Lyft Traveling on a commercial airline Traveling for business reasons Visiting a museum or other indoor attraction Staying in an Airbnb or home rental Visiting an amusement park or other outdoor attractions Dining in a restaurant Staying in a hotel Visiting friends and relatives Going shopping Non-team outdoor recreation Taking a road trip



75.6% 68.7% 68.2% 67.9% 66.7% 66.1% 65.3% 64.7% 61.4% 61.2% 55.8% 55.7% 52.9% 50.6% 48 4% 46.2% 45.2% 37.6% Average =28.0% 26.8% 52.3% 19.9% 18.2% 20% 80% 0% 30% 10% 40% 50% 60% 70%

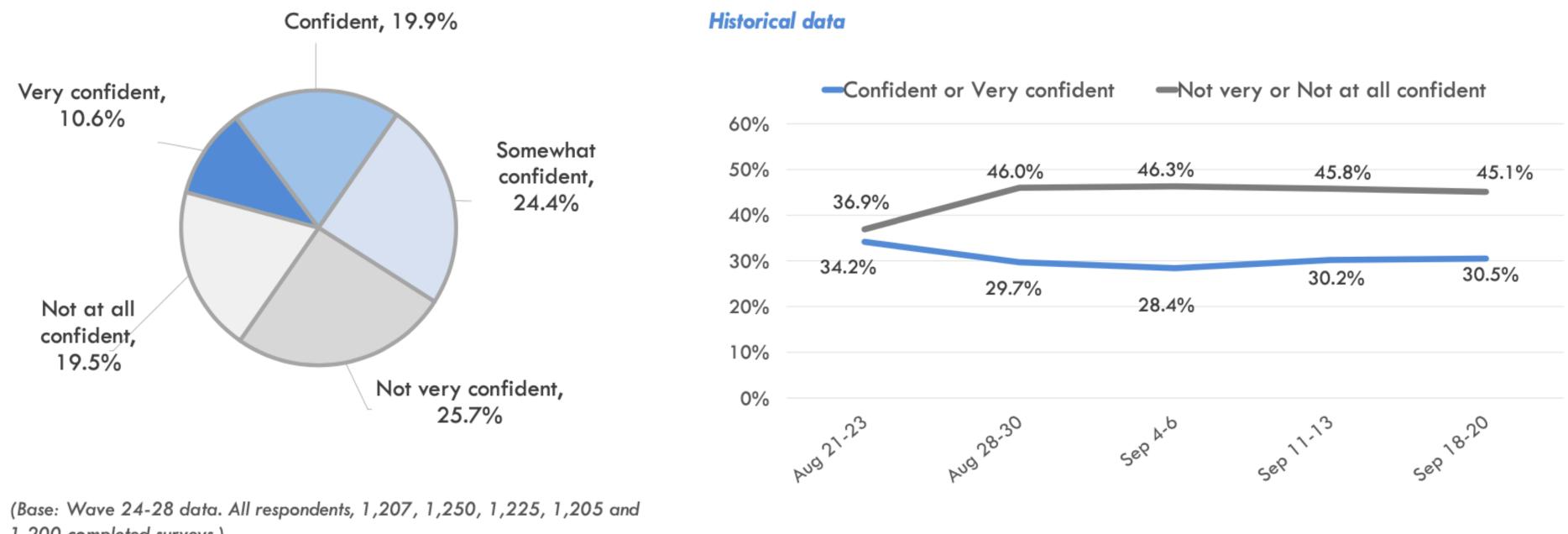
Top 2-Box Score: Percent Selecting Each as "Somewhat Unsafe" or "Very Unsafe"



OVER HALF OF RESPONDENTS CONTINUE TO SAY THEY ARE AT LEAST SOMEWHAT CONFIDENT THEY CAN TRAVEL SAFELY IN THIS ENVIRONMENT.

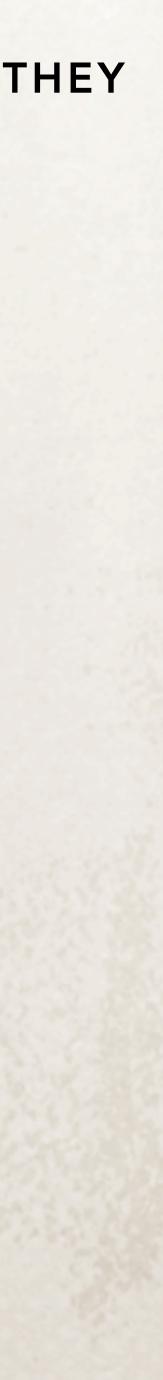
CONFIDENCE IN TRAVELING SAFELY

Question: How confident are you that you can travel safely in the current environment?



1,200 completed surveys.)

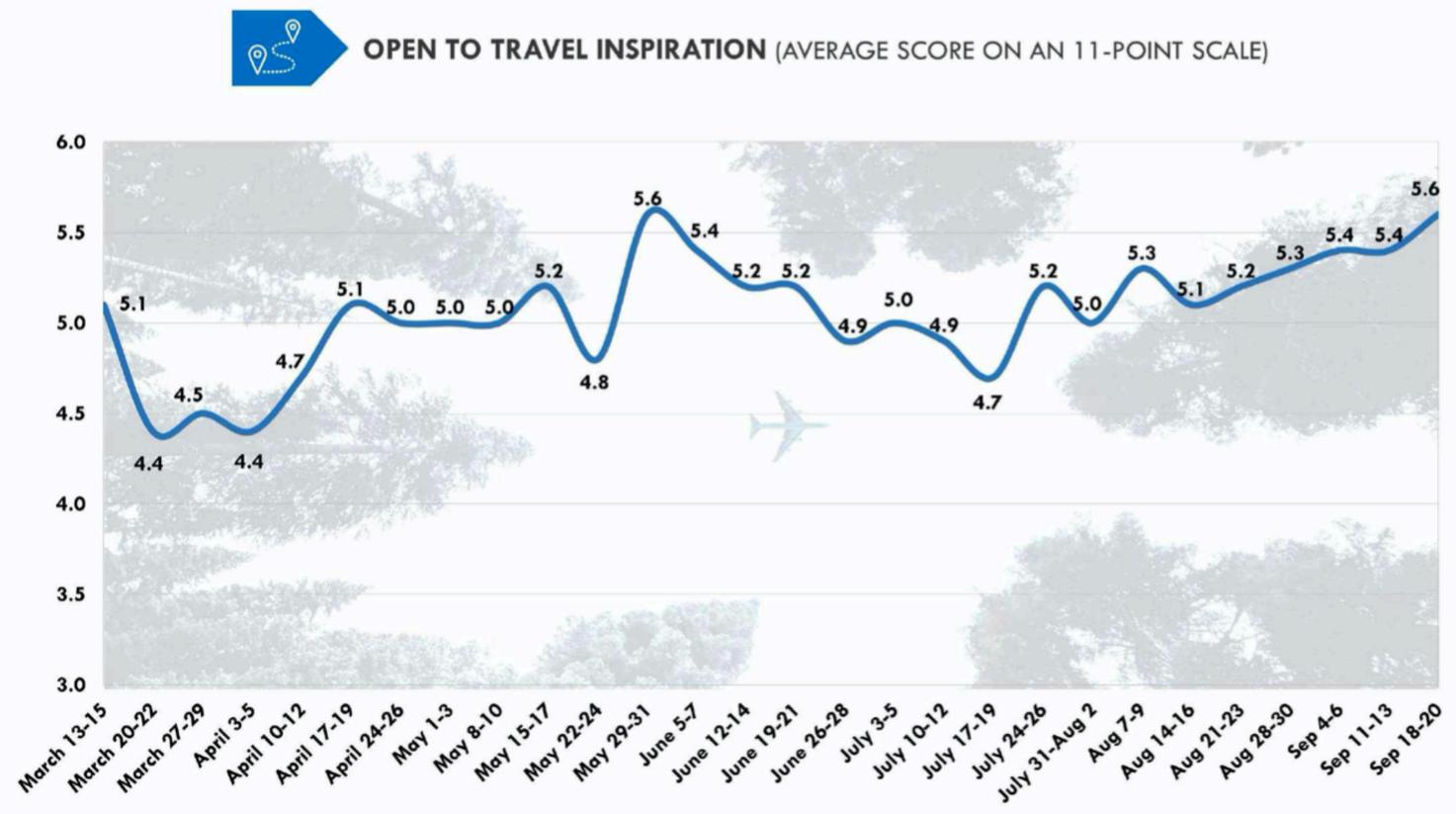
Destination Do YOUR RESEARCH



OPENNESS TO TRAVEL CONTINUES TO BLOOM. THE LEVEL OF EXCITEMENT FOR LEARNING ABOUT NEW TRAVEL EXPERIENCES OR DESTINATIONS TO VISIT IS ONCE AGAIN AT A PANDEMIC-PERIOD HIGH.

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

(Base: Waves 1-28. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201, 1,202, 1,207, 1,250, 1,225, 1,205 and 1,200 completed surveys.)





OPENNESS TO TRAVEL INSPIRATION MARCH - SEPTEMBER



IN APRIL, NEARLY 40% AGREED THEY WOULD CHANGE THE DESTINATIONS THEY TRAVELED TO, NOW LESS THAN 20% AGREE.

EXPECTATIONS TO CHANGE TRAVEL DESTINATIONS AFTER THE PANDEMIC

Question: When the coronavirus situation is resolved, do you expect that you will change the types of travel destinations you choose to visit?

(Please think about changes you might make in the SIX (6) MONTH period after the coronavirus situation is resolved)

(Base: Waves 3-7, 22 and 28 data. All respondents, 1,201, 1,216, 1,263, 1,238, 1,208, 1,201, and 1,200 completed surveys)

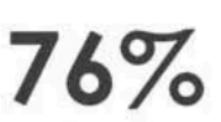






Planned leisure trips





Of planned trips are domestic



62% Traveling by car



Traveling under 1000 miles



53% Traveling by plane

THE ROLE OF THE PERSONAL CAR IS MORE THAN TWO TIMES GREATER THAN IT WAS FOR PRE-COVID TRIPS. FOR PLANNED TRIPS THROUGH DECEMBER 2020, 62% OF TRAVELERS WILL GO BY CAR.



Likelihood to rent a car for a leisure trip 3X higher than pre-COVID levels



NEARLY HALF OF AMERICAN TRAVELERS FEEL A HIGH DEGREE OF STRESS IN THEIR DAILY LIVES, BUT THE PROPENSITY TO WORRY ABOUT CORONAVIRUS IS DOWN.

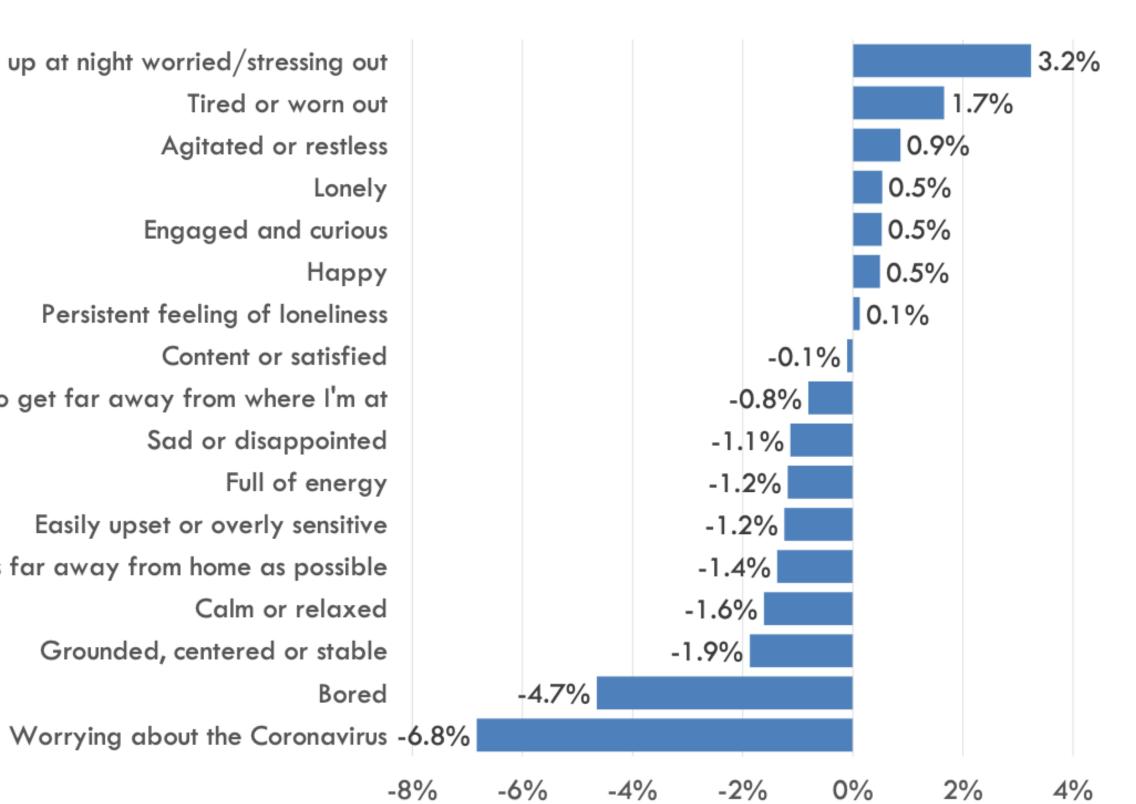
FEELINGS IN THE PAST MONTH: WHAT'S CHANGING?

Question: Please tell us about how you have been feeling DURING THE LAST MONTH.	Keeping myself up at night wo
	A
Using the scale below, tell us how often you feel each.	Enç
	Persistent fe
(Base: Wave 28 data. All respondents,	C
1,200 completed surveys. Data collected	Desire to get far away

Desire to get as far away from home as possible



September 18-20, 2020)



Absolute Change in Past 2 Months



Tennessee hotel searches and hotel bookings reported by ADARA continue to rise. Bookings were up week-overweek, but down 51% from the same week last year. The national average for bookings is down 55% from the same week in 2019.

Overall perceptions of travel's safety remain at th lowest levels they have been during the pandemi Over half of American travelers continue to say they are at least somewhat confident they can travel safely in this environment

KEY TAKEAWAYS

	American travelers' level of
е	excitement for learning
	about new travel
C.	experiences or destinations
	to visit is at a pandemic-
,	period high—one last (and
at	only other time) obtained at
	the end of May, at the start
t.	of the summer season.

Since April, and amidst rising stress, more Americans are reporting stronger prioritization of relaxation, finding joy/ happiness, and—especially important for travel—having new experiences.